

TRADE LEADS, NOV. 28 - DEC. 13

Agribusiness
Communications Technology
Construction
Consumer Goods
Environment & Energy
Health Technology
Other

Agribusiness

OPPORTUNITY NAME: Pressure Vessel

SECTOR: Agribusiness

TYPE: Buy

DATE SUMBITTED: 12/2/02

OPPORTUNITY NUMBER: RID20021125285

DESCRIPTION:

An Indonesian company is looking to purchase several parts of Pressure Vessels:

- 1. Dish-end
- 2. Flange
- 3. Plate
- 4. Cladding
- 5. Demister

For more information, please contact:

Ms. Jane Chen

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OPPORTUNITY NAME: Sodium bicarbonate

SECTOR: Agribusiness

TYPE: Buy

DATE SUBMITTED: 12/3/02

OPPORTUNITY NUMBER: RRO20021122261

DESCRIPTION:

A Romanian wholesaler of milling and baking supplies would like to purchase 400 tons/year of sodium bicarbonate.

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OPPORTUNITY NAME: Cattle Feeding Products

SECTOR: Agribusiness

TYPE: Buy

DATE SUBMITTED: 12/4/02

OPPORTUNITY NUMBER: RMX20021204470

DESCRIPTION:

A Mexican company seeks to purchase animal feed for fattening its bovine livestock. The company is initially interested in citric pulp and other products that would be recommended by suppliers.

The company is looking for foreign manufacturers/suppliers with the capacity to supply up to 2,000 tons per month.

For some time, the company has used citric pulp -- dried and ground orange peels. However, the company is now willing to explore other bulk and milled products and by-products for bovine livestock fattening.

The company owns 100% European breed cattle and Holstein cattle, with a total population of over 1,000 heads.

For more information, please contact:

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OPPORTUNITY NAME: Chamomile

SECTOR: Agribusiness

TYPE: Buy

DATE SUBMITTED: 12/10/02

OPPORTUNITY NUMBER: RHR20021210516

DESCRIPTION:

A Croatian producer of tea and medicinal and natural herbs seeks to identify a supplier for chamomile.

The chamomile will be used for tea production. Chamomile is the main product of the company, but because of climate reasons there is an insufficient supply of chamomile on the local Croatian market.

The company needs about 10-20 tons of chamomile in all possible forms (flower etc.).

The company would like to receive quotations from suppliers.

The company would prefer to communicate and negotiate in German language.

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OPPORTUNITY NAME: Meat, Fruits & Vegetables Distributors

SECTOR: Agribusiness

TYPE: Sell

DATE SUBMITTED: 12/4/02

OPPORTUNITY NUMBER: RBR20021204469

DESCRIPTION:

A Brazilian company is presently looking for companies interested in importing and distributing any of the many products of their portfolio such as meat, fish, chicken, fruits, vegetables, etc.

The company's main activity is exporting, consulting and supporting on export business, and qualification of slaughterhouses and food companies for export. The company works mainly with exporting beef, pork and chicken meat, beef casings, offals and hides, fruit and vegetables and other kinds of food products, different kinds of fruit juice and pulp, and the medicinal Agaricus Blazei murrill - Cogumelo do Sol.

The company is also looking for companies who might be interested in importing any other kind of food products, for which the company will be very glad to receive requests, look for the best producers and prices, and try to establish a good and long-lasting business relationship.

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OPPORTUNITY NAME: Coconut Shell Fiber Products

SECTOR: Agribusiness

TYPE: Sell

DATE SUBMITTED: 12/5/02

OPPORTUNITY NUMBER: RBR20021205479

DESCRIPTION:

A Brazilian company in the textile and decoration sectors is seeking importers and distributors throughout the world for its line of products made from the coconut shell and the trunks of other trees.

The line of products includes:

- Plates, posts, and stakes made of coconut shells;
- Sub-extracts for vegetable growth;
- Objects and decor articles; and
- A special texture made of coconut fiber that is used to stuff car seats.

The company is also looking for companies that work with decor, gardening products, and that manufacture seats for the automotive industry that would be interested in an agreement to use the coconut fiber in their line of products.

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OPPORTUNITY NAME: Refined edible palm oil

SECTOR: Agribusiness

TYPE: Sell

DATE SUBMITTED: 12/5/02

OPPORTUNITY NUMBER: RGH20021205480

DESCRIPTION:

A Ghanaian company seeks to find buyers for its edible palm oil. The products come in the following sizes and in the following packaging.

PACK No. of bottles Approx. No. SIZE per Carton of Carton per 20FT

0.9Lt 15 bottles 1000 Cartons

2Lts 12 bottles 900 Cartons 5Lts 6 bottles 700 Cartons

NUTRITIONAL INFORMATION (VALUE PER 100GRAMS)

ENERGY------900Kcal OILS-----0 g CHOLESTEROL-----0 g VITAMIN E-----40 ug B-Carotene-----28 mg

The ideal company to respond to this lead would be wholesalers and/or retail chain. Pictures of the product and packaging are available and could be sent to interested buyers on request.

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OPPORTUNITY NAME: Beet Sugar of Polish origin

SECTOR: Agribusiness

TYPE: Sell

DATE SUBMITTED: 12/2/02

OPPORTUNITY NUMBER: RHR20021202452

DESCRIPTION:

A Croatian export-import company would like to sell GRANULATED BEET SUGAR with following characteristics:

GRANULATED BEET SUGAR OF POLISH ORIGIN

Availability: 40 000 MT

Documents: Manufacturer's Certificate of Quality

Railroad Load Bill

Export Customs documentation
Minimum quantities: 10 railroad wagons (250 MT)

Product specification: Polarization: Min 99.8 %

PHYSICAL PARAMETERS:

Color (max.) 45 ICUMSA Reflectance grade (max.) 2.0 Sulfur SO2 (max.) 600 Ash (max.) 0,015 Insoluble matter 200 MA (recommended) 750 CV (recommended) 30 Moisture (max.) 0,035

MICROBIOLOGICAL PARAMETERS (TYPICAL):

Mesophilic bacteria (max.) 200/10g

Yeast (max.) 10/10g Mould (max.) 10/10g

HEAVY METALS (mg/kg):

Cd 0,02 (max.) As 0,2 (max.) Pb 0,5 (max.) Cu 3,0 (max.) Hg 0,01 (max)

Packaging. 50 kg, polypropylene bags

Payment: Payment in advance or Irrevocable, Transferable, Confirmed Documentary Letter of Credit on the whole amount ordered.

Delivery: Immediately after the signing of contract, allowing loading and transportation time.

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OPPORTUNITY NAME: Processed Leather and Wet Blue Chrome Leather

SECTOR: Agribusiness

TYPE: Sell

DATE SUBMITTED: 12/13/02

OPPORTUNITY NUMBER: RKE20021213605

DESCRIPTION:

A Kenyan company seeks buyers for its finished leather. The leather is suitable for use in shoe uppers, garments, gloves and other items of clothing. The company is currently offering wet blue chrome leather and crust leather. The company is prepared to ship a minimum of one 20 foot container of wet blue chrome leather per month. The current production capacity of the various products per month is as follows:

a) Wet Blue Chrome Leather

Installed Capacity: 1,000,000 square feet

Capacity Utilized: 50%

Minimum order: 20 foot container

b) Shoe Uppers

Installed Capacity: 250,000 square feet

Capacity Utilized: 40%

c) Garments

Installed Capacity: 50,000 square feet

Capacity Utilized: 30%

d) Upholstery

Installed Capacity: 100,000 square feet

Capacity Utilized: 20%

e) Lining

Installed Capacity: 100,000 square feet

Capacity Utilized: 30%

Responding companies should indicate the following in their letters of interest: quantities required, product description, offer price, payment terms and shipping instructions.

For more information, please contact:

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OPPORTUNITY NAME: YELLOW CORN #2

SECTOR: Agribusiness

TYPE: Sell

DATE SUBMITTED: 12/3/02

OPPORTUNITY NUMBER: RZA20021203454

DESCRIPTION:

A South African Company seeks a buyer for 600,000 mt of yellow corn/maize #2.

PRODUCT: YELLOW CORN/MAIZE

QUANTITY; 600 000 MT PRICE; USD101.00/MT C&F PERFORMANCE BOND; 2%

PAYMENT; L/C FULLY FUNDED, NON-OPERATIVE L/C TO BE ACTIVATED BY SELLERS PB & POP

The company would prefer to sell the corn to one buyer.

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OPPORTUNITY NAME: Ostrich Products

SECTOR: Agribusiness

TYPE: Sell

DATE SUBMITTED: 12/5/02

OPPORTUNITY NUMBER: RZA20021205475

DESCRIPTION:

A South African company seeks buyers for its ostrich products. The company works in conjunction with South African ostrich farmers and is involved in the processing and marketing of ostrich meat, shins, skins and feathers.

The company's approximate annual production capacity is:

Skins: 6,000 Meat: 240,000 kg Shins: 12,000 Feathers: 4,000 kg

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Communications Technology

OPPORTUNITY NAME: Interactive Learning Software Distribution

SECTOR: Communications Technology

TYPE: Buy

DATE SUBMITTED: 12/2/02

OPPORTUNITY NUMBER: RJM20021127369

DESCRIPTION:

A Jamaican company seeks to establish an agent distributorship for interactive learning software in Jamaica.

The company is a recognized distributor of computers and software in Jamaica and has now decided to expand their product line to include Interactive Educational Software in the following subject areas.

- 1. Mathematics
- 2. Spanish (age 4-adult)
- 3. English Language
- 4. Chemistry
- 5. Physics

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OPPORTUNITY NAME: Printers & Other Office Equipment

SECTOR: Communications Technology

TYPE: Buy

DATE SUBMITTED: 12/10/02

OPPORTUNITY NUMBER: RCI20021210519

DESCRIPTION:

An Ivorian company seeks to purchase the following HP printing and office equipment:

INK-JET PRINTERS:

C8942A HP DeskJet 656C Printer

C8934A HP DeskJet 845C Printer

C6430F HP DeskJet 920C Printer

C6431F HP DeskJet 940C Printer

C8932D HP DeskJet 960C Printer

C6455A HP DeskJet 990Cxi Printer

C8925A HP DeskJet 995Cxi Printer C2698A HP DeskJet 350CBi Printer

COCCA LID Deskiet 40000 Drinter

C2693A HP DeskJet 1220C Printer

C8100A HP DeskJet 1220C Pro Série Color Printer

C2688A HP DeskJet 2200C

LASER PRINTERS:

Q1342A HP LaserJet 1000W Printer

C7044A HP LaserJet 1200 Printer

C7048A HP LaserJet 1200N

C7058A HP LaserJet 2200D Printer

C7063A HP LaserJet 2200DN Printer

C8049A HP LaserJet 4100 Printer

C8050A HP LaserJet 4100N Printer

C4110A HP LaserJet 5000 Printer

Q1860A HP LaserJet 5100 Printer

Q1861A HP LaserJet 5100TN Printer

C4265A HP LaserJet 8150 Printer

C4266A HP LaserJet 8150N Printer

C8519A HP LaserJet 9000 Printer

C8520A HP LaserJet 9000N Printer

C7085A HP LaserJet Couleur 4550

C7086A HP LaserJet Couleur 4550N C9660A HP LaserJet Couleur 4600

C7096A HP Color LaserJet 8550

C7097A HP Color LaserJet 8550N

MULTI-FUNCTION UNITS:

C8416A HP Officejet V40 Fax/Printer/Scanner/Copier

C8426A HP Officejet psc750 Printer/Scanner/Copier

C6736A HP Officejet G55 Printer/Scanner/Copier

C6750A HP OfficeJet K80 Fax/Printer/Scanner/Copier

C6737A HP Officejet G85 Fax/Printer/Scanner/Copier

C7045A HP Laser/scanner/copier/Printer 1220

SCANNERS:

C9877A HP ScanJet 4400C Scanner

C8517A HP ScanJet 5400C Scanner

C7717A HP ScanJet 7400C Scanner

LARGE FORMAT PRINTER/PLOTTERS:

C7780B DesignJet 800 C6074A DesignJet 1050C Model A0 C4704A DesignJet 2500CP Model A0

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<u>OPPORTUNITY NAME</u>: Laptops & Calculators <u>SECTOR</u>: Communications Technology

TYPE: Buy

DATE SUBMITTED: 12/13/02

OPPORTUNITY NUMBER: RCI20021213601

DESCRIPTION:

An Ivorian company seeks to purchase the following refurbished equipment:

Laptops:

- 60 Hewlett Packard Laptops
(40 x Laptops - 800 MHz)
(20 x Laptops - 600 MHz)

- 40 Texas Instruments Laptops

(20 x Laptops - 800 MHz) (20 x Laptops - 600 MHz)

Calculators:

Texas Instruments

- 10 x TI-89 Graphing Calculator
- 10 x TI-92 Plus Graphing Calculator
- 10 x TI-83 Plus Graphing Calculator
- 10 x TI-83 Plus Silver Edition
- 10 TI Voyage 200 Graphing Calculator

Hewlett Packard

- 10 x HP 48 Graphing Calculator
- 10 x HP 48GX Graphing Calculator
- 10 x HP 49G Graphing Calculator
- 10 x HP 6s Scientific Calculator

The company conducts feasibility studies for local clients. The company is now setting up a cyber cafe and business center in the capital Abidjan, a model which they will duplicate in other large urban centers in the future. The company also offers IT training services.

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OPPORTUNITY NAME: Inkjet & LaserJet Printer Cartridges

SECTOR: Communications Technology

TYPE: Buy

DATE SUBMITTED: 12/12/02

OPPORTUNITY NUMBER: RZA20021212555

DESCRIPTION:

A South African company seeks regular suppliers of used-once inkjet and LaserJet printer cartridges.

The company remanufactures and sells recycled cartridges.

At the right price and of the right model-type, the company can buy any amount of cartridges from cartridge-collection companies the world over. The cartridges must be intact and virgin (used once only).

The company also imports a wide range of generic ink-tanks (cartridges used in inkjet printers but are without resident and attached print head mechanisms) mainly for the Epson and Canon range.

The company has the following monthly capacity/per product:

LaserJet cartridges- 5,000/month Inkjet cartridges- 5,000/month Generic Ink cartridges- unlimited Computer ribbons- unlimited

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Construction

OPPORTUNITY NAME: Metal Fabricating Machinery

SECTOR: Construction

TYPE: Buy

DATE SUBMITTED: 12/12/02

OPPORTUNITY NUMBER: RGH20021212580

DESCRIPTION:

A Ghanaian company seeks to purchase the following equipment/machinery:

- CNC lathe machine (multi-axis)
- Injection Molding Machine
- Sheeting rolling or channeling machine (mild steel sheet)
- Powder coating machine
- Semi-Automatic punching machine (steel plates up to 3mm thick)
- Vertical Bandsaw Cutter (steel)

The requested equipment will be used to manufacture foldable metal burglarproof doors and windows for homes, office and shops.

The company is targeting manufacturers or agent distributors or new equipment. Technical support is required to assist company with purchase advice and installation.

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OPPORTUNITY NAME: Lime stone plates from Dalmatia

SECTOR: Construction

TYPE: Sell

DATE SUBMITTED: 12/12/02

OPPORTUNITY NUMBER: RHR20021120233

DESCRIPTION:

A Croatian company would like to sell naturally formed Dalmatian lime stone plates with following characteristics:

-Colors: Bright tan, yellowish, reddish, almost white.

- -Thickness: 1 5 cm
- -Plates: natural irregular ellipsoid or rhomboid forms, various in size from decimeters range to over 1,5 m diagonals
- -Applications: façade coating (picture on request), interior decoration, floor pavement, terraces, stone fences, garden decoration and garden seats, jardinières (flower pots), fountains, grills, fireplaces, pavements, landscaping, relief, mosaics.
- -Pleasant, bright appearance.

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OPPORTUNITY NAME: Electrical Appliances

SECTOR: Construction

TYPE: Sell

DATE SUBMITTED: 12/3/02

OPPORTUNITY NUMBER: RBA20021203453

DESCRIPTION:

A manufacturer and distributor of electrical accessories in Bosnia and Herzegovina seeks to sell the following products:

- 1. Sockets 450,000 units
- 2. Switches (circuit breakers) 300,000 units
- 3. Lamp holders 300,000 units
- 4. Plugs 150,000 units
- 5. Distribution boards 50,000 units

Packaging: cardboard and wooden euro palettes

For more information, please contact:

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OPPORTUNITY NAME: Wood parquet and elements

SECTOR: Construction

TYPE: Sell

DATE SUBMITTED: 12/13/02

OPPORTUNITY NUMBER: RHR20021213600

DESCRIPTION:

A Croatian wood processor is looking to sell or to identify a distributor for its parquet, wall and floor coverings, sawn timber, and related products.

1. Massive Parquet from oak and beech (steamed and unsteamed)

Thickness: 13 and 21mm - Dimensions: 35-70 x 200-500 mm

Quality: extra (E), standard (ST), rustic(R), rustic with sting (RM), out of standard (VS)

2. Lam Parquet from oak (beech)

Thickness: 10 and 14mm – Dimensions: 50-75 x 250-450 mm Quality: extra (E), standard (ST), nature (N), (AL), out of standard (VS)

3. Wall coverings - Fir wood

Thickness: 12 mm - Dimensions: 60-140 x 3000-5000 mm - Quality: N, VS

4. Floor coverings - Fir wood and oak

Thickness: 18-20 mm - Dimensions: 60-140 x 3000-5000 mm - Quality: N, VS

5. Oak and beech (steamed and unsteamed) sawn timber

Thickness: 25,32,38,50,60,70,80,100 mm - length: 2m to more - quality: I to IV class

6. Oak and beech (steamed and unsteamed) sawmill elements

Thickness: 25,32,38,50,60,70,80,100 mm - length: 250-1000mm - quality: I to III class

All wood products are of Croatian origin.

The preferred partner is a wholesaler, construction company, retailer or a user of wood.

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Consumer Goods

OPPORTUNITY NAME: Peanuts, Hazelnuts and Coconut's flour

SECTOR: Consumer Goods

TYPE: Buy

DATE SUBMITTED: 12/13/02

OPPORTUNITY NUMBER: RBA20021213604

DESCRIPTION:

A Bosnian trading company seeks to purchase the following products:

- 1. Peanuts, in shell 22 tons per month
- 2. Hazelnuts 3 tons per month
- 3. Coconut flour 5 tons per month

For more information, please contact:

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OPPORTUNITY NAME: Turkish Delight

SECTOR: Consumer Goods

TYPE: Buy

DATE SUBMITTED: 12/13/02

OPPORTUNITY NUMBER: RBA20021213606

DESCRIPTION:

A Bosnian trading company seeks to purchase 3 tons of Turkish Delight immediately.

For more information, please contact:

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OPPORTUNITY NAME: Sparkling Aloe Vera Beverage: Distributor sought

SECTOR: Consumer Goods

TYPE: Sell

DATE SUBMITTED: 12/12/02

OPPORTUNITY NUMBER: RHR20021212556

DESCRIPTION:

A Croatian manufacturer of non-alcoholic beverages is looking to identify a company that will distribute its new beverage based on Aloe Vera, «Aloe'ha», throughout the Southeast Europe region and abroad.

"Aloe'ha" is a sparkling natural beverage based on Aloe Vera. Aloe Vera is a plant that contains 16 amino acids including the 9 essential amino acids known as the muscle building «branch chain amino acids» sought by both sports and health enthusiasts. Amino acids also produce enzymes, create protein and hormones and replace worn out cells. That's why Aloe'ha combines Mother Nature's goodness with great taste in an enjoyable, healthy, refreshing, new age beverage.

Aloe'ha contains no sodium, no caffeine, and no fat and is a low-calorie beverage.

"Aloe'ha" has the following characteristics:

Contents: water, dry matter min. 7%, crystalline fructose, citric acid, carbon dioxide min 4g/l, natural and artificial flavors, Aloe Vera powder, preservative-potassium sorbate max 300mg/l, phosphoric acid max 700 mg/l.

Nutritional facts: g /330 ml
-Proteins 3
-Carbohydrates 16
-Crystalline fructose 17
-Dietetic fibers 0,08
Energy value: 21 cal/100 g

Vitamins:

-B1 1,8mg/100g (90 % RDA) -B2 1,8 mg /100 g (75% RDA) -C 14 mg/100g (20%RDA) -Niacin 9 mg/100g (30% RDA)

Minerals:

Calcium 23,5 mg /100g (2,4 % RDA) Magnesium 4,6 mg/100g (1,2 %RDA) Zinc 0,02 mg/100g (0,1% RDA) Copper 0,2 mg /100g (10% RDA) RDA: recommended daily allowances

Packing: cans of 0,33 I Flavor: kiwi, strawberry

The company is looking for companies interested in importing and distributing "Aloe'ha".

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OPPORTUNITY NAME: Deep Frozen Pizzas

SECTOR: Consumer Goods

TYPE: Sell

DATE SUBMITTED: 12/5/02

OPPORTUNITY NUMBER: RHU20021205472

DESCRIPTION:

A Hungarian manufacturer and trading company of deep frozen pizzas offers its free manufacturing capacity and deliver ready-made products. Pizzas can be flavored according to the local customer demands. Min quantity: 20 colli, 10,000 pcs.

The company also looking for distributors for deep frozen products in SEE region.

For more information, please contact:

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OPPORTUNITY NAME: Plastic Supports for Melons

SECTOR: Consumer Goods

TYPE: Sell

DATE SUBMITTED: 12/7/02

OPPORTUNITY NUMBER: RMX20021207505

DESCRIPTION:

A Mexican a manufacturer of plastic injection products is offering a new product that reduces the potential for illness caused by the Fusarium Rolphi fungus on melons. This product is a plastic support, manufactured by injecting in an in-house designed high-speed molded "Virgin Polypropylene" with antioxidant additives and UV protection resins.

The product increases the quality of the melon by keeping the melon away from contact with humidity in the soil. The dimensions of the product are as follows: 10 cm Diameter (3.937 inches) and 1.5 cm Thickness (0.591 inch).

The product design allows a useful life of up to seven months in the highly adverse weather conditions of the Arizona desert. Mexican, Central

American and European farmers have successfully tested this product.

The company is also able to develop other plastic products and run them in their facilities in Mexico, not only related to agribusiness but with consumer goods and packaging products as well.

Inquiries from distributors are welcome.

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OPPORTUNITY NAME: vegetal oils for cosmetic industry

SECTOR: Consumer Goods

TYPE: Sell

DATE SUBMITTED: 11/29/02

OPPORTUNITY NUMBER: RRO20021129413

DESCRIPTION:

A Romanian company would like to purchase vegetable oils for the cosmetic industry. Required quantity: 50-100

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Environment & Energy

OPPORTUNITY NAME: Solid fuel boilers SECTOR: Environment & Energy Technology

TYPE: Buy

DATE SUBMITTED: 12/11/02

OPPORTUNITY NUMBER: RCZ20021211544

DESCRIPTION:

A Czech company is interested in a JV or distributorship of boilers burning solid fuel (brown coal, black coal, wood chips etc.). Power range: 20 kW - 1 mW.

For more information, please contact:

Ms. Dace Ives

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<u>OPPORTUNITY NAME</u>: Fiber Optic Lighting <u>SECTOR</u>: Environment & Energy Technology

TYPE: Buy

DATE SUBMITTED: 11/29/02

OPPORTUNITY NUMBER: RGH20021129424

DESCRIPTION:

A Ghanaian company seeks to identify a long term supplier of fiber optic lighting for local distribution. The company's objective is to become the leading distributor /agent for fiber optic products in Ghana and the West African sub-region.

The ideal company to respond to this opportunity should be a manufacturer of fiber optic lighting. Responding companies must note that country specific requirements are 240 volts and 50H2.

Interested parties should send brochures and quotation on the various types of fiber optic lighting that is available.

For more information, please contact:

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Email: sdalessandro@usgtn.net

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<u>OPPORTUNITY NAME</u>: Plastic recycling technology <u>SECTOR</u>: Environment & Energy Technology

TYPE: Buy

DATE SUBMITTED: 12/11/02

OPPORTUNITY NUMBER: RHU20021211543

DESCRIPTION:

A Hungarian company is looking for U.S. technology to recycle polystyrene (most importantly, shape-molded polystyrene). Huge amounts of polystyrene waste have accumulated in Hungary and currently, no appropriate recycling technology is available.

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<u>OPPORTUNITY NAME</u>: Reverse Osmosis <u>SECTOR</u>: Environment & Energy Technology

TYPE: Invest

DATE SUBMITTED: 12/12/02

OPPORTUNITY NUMBER: RTN20021212568

DESCRIPTION:

A Tunisian company would like to enter into a relationship agreement with an investor specialized in reverse osmosis. This partnership will consist of production, technical assistance, engineering, assembly and commercialization of reverse osmosis in Tunisia and North Africa.

For more information, please contact:

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Health Technology

OPPORTUNITY NAME: Plastic Containers for Dental Implants

SECTOR: Health Technology

TYPE: Buy

DATE SUBMITTED: 12/6/02

OPPORTUNITY NUMBER: RBR20021206502

DESCRIPTION:

A Brazilian company that designs, develops, manufactures, and markets a complete range of quality dental specialty products, is looking for a supplier with tradition and quality in providing plastic containers for dental implants and parts. The company currently needs cylindrical plastic containers with caps for dental implants packaging.

The plastic containers must have the following features:

- High degree of transparency, similar to glass;
- Thickness with dimensional uniformity;
- Support gamma radiation and sterilization without changing its properties (color and transparency).

The dimensions for these plastic containers are the following:

- 3/16" x 1": shell container for implants;
- 3/16" x 1 25/32": shell container for parts;
- 3/16": caps.

For more information, please contact:

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OPPORTUNITY NAME: New Generation Pharmaceuticals Products

SECTOR: Health Technology

TYPE: Buy

DATE SUBMITTED: 11/29/02

OPPORTUNITY NUMBER: RLB20021129414

DESCRIPTION:

A Lebanese company is looking to be agent/distributor in Lebanon and the surrounding region for a pharmaceutical company.

The company possesses the right connections and a channel of distribution that are necessary to sell your products to the Lebanese market.

As an example, our company is looking for the following products:

Antibiotics New Generation (Zinnat) **Antidiabetics**

Lipids

For more information, please contact:

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OPPORTUNITY NAME: Medical/Laboratory Supplies and Equipment

SECTOR: Health Technology

TYPE: Buy

DATE SUBMITTED: 11/29/02

OPPORTUNITY NUMBER: RSN20021129423

DESCRIPTION:

A Senegalese company seeks suppliers of the following medical and laboratory supplies and equipment:

1. DENTAL EQUIPMENT

- Dental Unit Stern-Weber complete with micro engine, syringe, water-air, negatoscope, cuspidor, op lamp, patients seat, etc...
 - Dental radiology on wheels Dentamatic
 - Ultrasonic scaling EMS Mini Piezon with hand piece, NEW
 - Miscellaneous dental instruments

2. RADIOLOGY EQUIPMENT

- Mobile Radiology CRG Battrix fitted for strong current 380 V
- Leaden coat for protection Rx, size L, lilac
- Semi apron leaden for protection Rx, size S
- Leaden vest for protection Rx, size S, blue
- Leaden vest for protection Rx, size M, red
- Leaden vest for protection Rx, size L, blue
- Negatoscope

3. ECHOGRAPHY EQUIPMENT

- Toshiba Sonolayer 90A with linear probe 375 MHz and endo probe V + printer N/B
- Kontron Sigma AC-1 with abdominal probe 5 MHz + Mitsubishi printer P90 black and white
- Hitachi EUB 240 with linear probe 3,5 MHz + printer black and white
- Printer Sony UP 2800 P color / black and white + paper ream color
- Printer Sony black and white

4. EQUIPMENT ECG / EEG / CTG / DEFIBRILLATOR

- ECG Siemens Mingograf 410, 4 tracks + ergoscope + paper
- ECG Helligue Cardiod. EK 413, 3 tracks + paper
- ECG Schiller portable Cardio vit AT-3S, 3 tracks, 12 derivations, LCD screen and transformer / accu
- ECG Screen / pulsoxymeter ESM 100, NEW
- CTG Air-Shields Fetagard 3000 on cart and accessories
- Defibrillator entirely renovated by the manufacturer
- Defibrillator Datascope M/D4, renovated, with ECG output

5. LABORATORY EQUIPMENT

- Apparatus Refloton IV complete with printer and keyboard 2 years
- Photometer Clinicon 4010 complete w/ bain-marie and pump, revised
- Photometer Unimeter 2000 (idem Clinicon) revised
- Photometer Rielle PM 300, revised
- Photometer Dr Langue LP 300, revised
- Counter hematological cells Sysmex, revised
- Hematology apparatus Hycell complete
- Microscope Nikon Alphaphot YS, 4 objectives
- Microscope Wild, 4 objectives / 2 binocular optics
- Coagulator KC 1A
- Bain-marie complete with thermometer
- Centrifuge Hettich Universal 2,8 tubes
- Centrifuge Compur M2100 microhematocrites
- Centrifuge hematocrites Adams Readacrit
- Centrifuge Hettich hematocrites
- Set of 3 micropipette Socorex
- Stirring rod for red / white corpuscles Vibramix
- Stirring / mixing rod for pipettes Reamix
- Tray Mixer
- Urine incubator Ames
- Microtone leica jung RM 2035
- Small sterilizer 30° modern
- Set of laboratory glassware
- Coloration tank for Assistant
- Counting room Türk
- Counting room Neubauer
- Glucotrend for control of glycemia NEW
- One Touch II for control of glycemia
- Urine reader "Urilux" with bandage

6. FURNITURE

- Bed for new born
- Instruments Table / Dirty linen bag holder, in chromed steel, flexible, Swiss army model, NEW

- Bandage glass table
- Bandage carts on wheels with drawers

7. SCALES

- Baby scale SECA digital, NEW

8. DIAGNOSIS

- Tension meter with mercury on wheels ERKA with new handle
- Stethoscope Riester
- Otoscope / ophthalmoscope, model with batteries

9. INSTRUMENTS INCLUDING:

- Set of various gynecology instruments + speculums
- Set of various glass syringes
- Bag with collection of 3 laryngoscope + 12 straight blades + 7 curved blades, NEW
- Instruments Box for sterilization 41 x 13 x 4 cm
- Instruments Box for sterilization 41 x 13 x 8 cm

10. MISCELLANEOUS INCLUDING:

- Statif 3 branches, standing
- Therapy apparatus microwave Radar med 12S 201 Robert Bosch
- Aspirator Fricar LK 49 or 2 L, revised
- Pousse-Syringe IVAC, revised
- Pousse-Syringe Fresenius
- Insufflation apparatus Wolf CO2
- Electro bistouri Martin Elektroton 120
- Cold light apparatus Wolf
- Apparatus Stotrz for invasive lithotripsy
- Respirator Mark 7
- Blood Heating apparatus Aerodyne Thermo
- Anesthesia vaporizer Dräger Halothane
- Anesthesia vaporizer Ohmeda Ethrane
- Ambu
- Resuscitation Table for infant / open incubator Air Shields IICS-90 1994
- Aspirator Fricar on wheels
- Hewlett-Packard Screen 78342 A
- Sterilizer w/ heated air Member UM 100, interior dim. 18 x 36 x 22
- Small sterilizer old

For more information, please contact:

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Other

OPPORTUNITY NAME: Metalworking Equipment

SECTOR: Other TYPE: Buy

DATE SUBMITTED: 12/9/02

OPPORTUNITY NUMBER: RBR20021127353

DESCRIPTION:

A Brazilian company in the process of expanding its product and business lines is seeking international companies with a long and solid tradition in providing products, services and equipment for the automobile industry (automobile production line systems) in order to:

- purchase parts and components for its line of equipment;
- manufacture equipment and parts under license in Brazil;
- establish agreements for technology licensing and/or knowledge transfer to improve its line of equipment and services;

- become, under an agent/distributor agreement, a provider of equipment and services in Brazil;
- jointly bid on specific projects in Brazil.

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OPPORTUNITY NAME: Metal Drilling Machinery

SECTOR: Other TYPE: Buy

DATE SUBMITTED: 11/30/02

OPPORTUNITY NUMBER: RMX20021127367

DESCRIPTION:

A Mexican manufacturer of automotive parts seeks to purchase machinery to drill or perforate small and round pieces of carbon steel according to the following specifications:

- A perforation of 1/16 of an inch
- A perforation of 3/16 of an inch in thickness and a 0.61 millimeter drill diameter

The machinery could be metal drilling or working machinery or a laser system, as long as it can perforate the carbon steel according to the specifications above.

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OPPORTUNITY NAME: Lambskins

SECTOR: Other TYPE: Buy

DATE SUBMITTED: 12/5/02

OPPORTUNITY NUMBER: RBR20021205473

DESCRIPTION:

A Brazilian leather and jeans clothing company would like to buy lambskins for its own clothing production as well as distribute them throughout Brazil.

The company wants to ensure the highest standards of dry salted or wet blue chamois and lambskins for garment purposes, originated exclusively from major lamb regions. The splits garment selections are generally in the green state (prior to salting), and then graded again after salting. This procedure is essential to maintain a consistent standard and avoid deterioration.

The company is interested in Lambskins graded into size categories as follows:

Extra Large Size (XLJ): Range: 8 square feet and up Average: approx. 9 square feet

Large Size (L):

Range: 6.25 square feet and up Average: approx. 7.5/8 square feet

Regular Size (R):

Range: 6 square feet and up Average: approx. 7 square feet

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OPPORTUNITY NAME: Leather & Jeans Clothing Distributor

SECTOR: Other TYPE: Sell

DATE SUBMITTED: 12/5/02

OPPORTUNITY NUMBER: RBR20021205478

DESCRIPTION:

A Brazilian leather and jeans clothing company is looking for a distributor for its products.

The company's objective is to penetrate the U.S. market through small stores instead of large retail store chains and magazines such as Wal-Mart or Sacks.

The company is dedicated to creativity in design and quality, which results in unique leather garments.

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OPPORTUNITY NAME: Straight run naphtha, low sulfur vgo, fuel oil 1 pct, gasoil 2 pct

SECTOR: Other TYPE: Sell

DATE SUBMITTED: 12/11/02

OPPORTUNITY NUMBER: RRO20021211535

DESCRIPTION:

A Romanian company is looking to sell: - 5000 tons of straight run naphtha

- 2000 tons of fuel oil 1 pct
- 2000 tons of Isvgo
- 2000 tons of gasoil 0.2 pct

It assures prompt delivery.

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